

Every successful individual or organization has a plan. You need to know where you are today and what you want to accomplish in the future. However, just knowing what you want to accomplish is only the first component of a successful equation. The balance of a successful life is achieved by developing the specific plan and action necessary to accomplish that plan.

The annual goals review will facilitate you through a process to help identify and prioritize your defined measurements for success and help you develop a specific plan of action through questionnaires, assessments, and goal achievement.

Setting clear goals for the things you want to accomplish in your organization and also in your personal life, creates a positive balance. There are no roads to "nowhere". Achieving your purpose and your passion can be a reality!

## T·H·E P·R·O·C·E·S·S

The Annual Goals review is a structured, dynamic approach to goal achievement and personal success. This unique process allows you to crystallize those things that are important to you in both your organization and in your personal life, which helps you to define the plan to see those things come to fruition.

## KEYINGREDIENTS

### Annual Organizational Planning Process

- Quality
- Production
- Cost effectiveness
- Turnover
- Strategy
- Safety
- Waste & Scrap
- New Product Development
- Personal Planning
- Sales & Marketing
- Area of Responsibility
- You & Your Direct Reports
- Time management

*"Success is not a destination  
it is a continuous journey"*

## SPICES OF LIFE

### Personal Planning Process

- Review and Personal Planning Process
- A Vision of My Future
- Dream Inventory
- Personal Vision Statement Worksheet
- Goal Categories Development
- Personal Goals Scoreboard
- Who Am I?
- Personal Core Values Worksheet
- Life Wheels
- Goal Planning

Every Business has the potential to grow.

What direction is your business headed?

**We can help you get where you want to be!**

Where is your business now?

Create a New Business Plan

Is your plan working?

Analyze & Advance Your Existing Plan

What you might need to change?

Value Added Services  
 Improve Customer Loyalty  
 Brand Development  
 Improve Operations  
 Increase Sales

Where do you see your company in the future?

Increased Profits  
 Expanding Customer Base  
 Leading The Way

*"People don't care how much you know...  
until they know how much you care"*